

# ***Headquarters U.S. Air Force***

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## **Managing Services Acquisitions**



**Brig Gen Wendy M. Masiello  
Air Force Program Executive Officer  
Combat and Mission Support**

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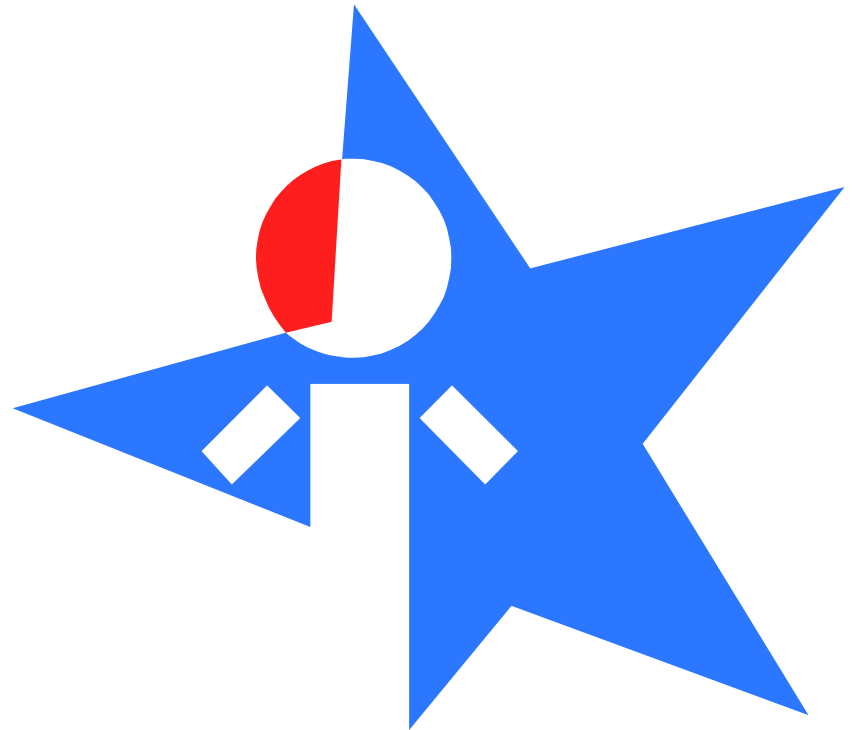


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# Overview

- Who we are (AFPEO/CM)
- How we operate
- What we expect
- Questions



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# AFPEO/CM Mission

Manage and oversee the acquisition and delivery of Air Force operational and mission support services for today's warfighter.

- Services \$100M to \$1B and A-76 actions >300 FTE
- SAF/AQ delegations > \$1B
- Service Requirements Validation
- Acquisition: Plan, Select, Execute



***Air Force Program Executive Office Combat & Mission Support***

**148 Programs Valued at \$123 BILLION**

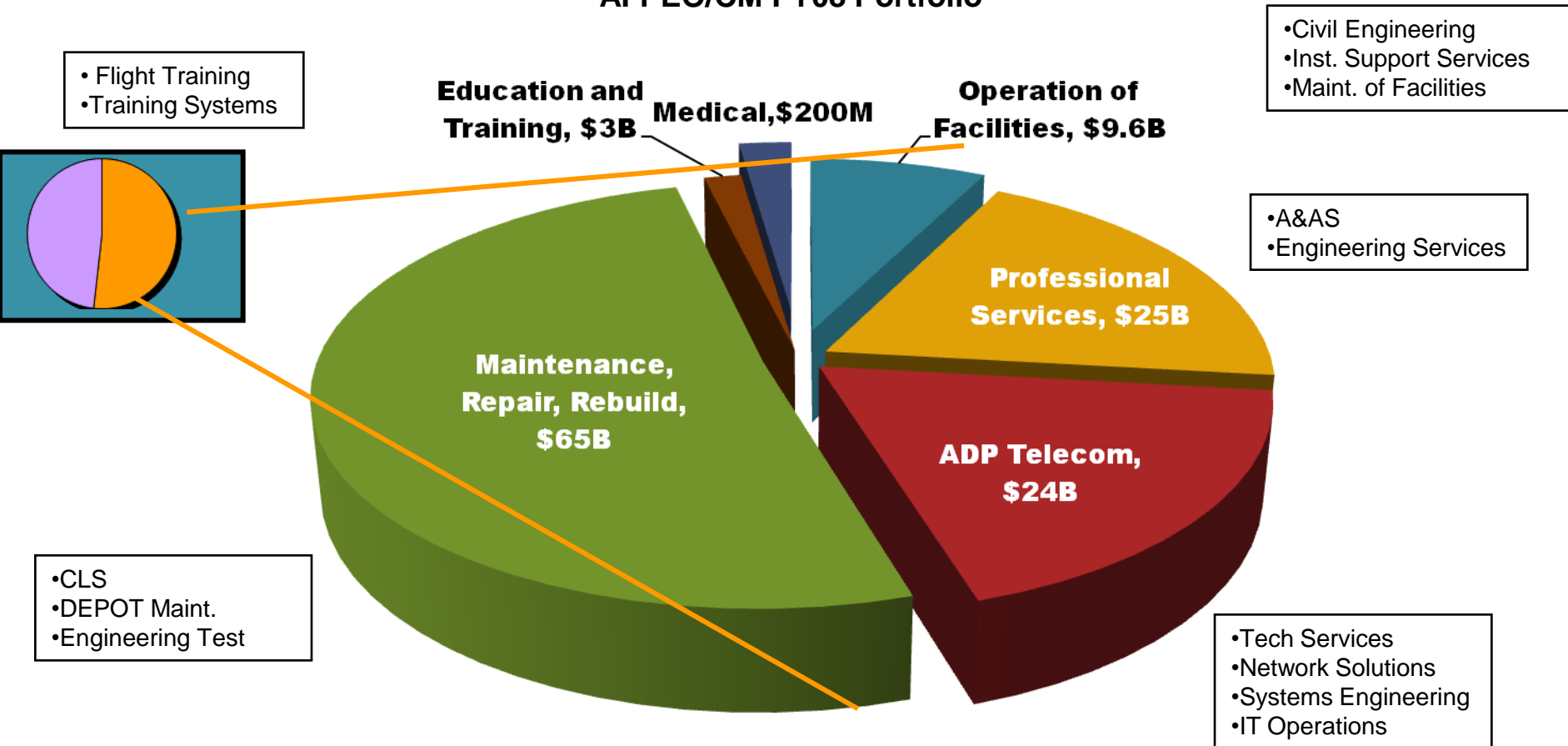
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# Services in the Air Force

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AFPEO/CM FY08 Portfolio





# ***AFPEO Programs at WR-ALC***

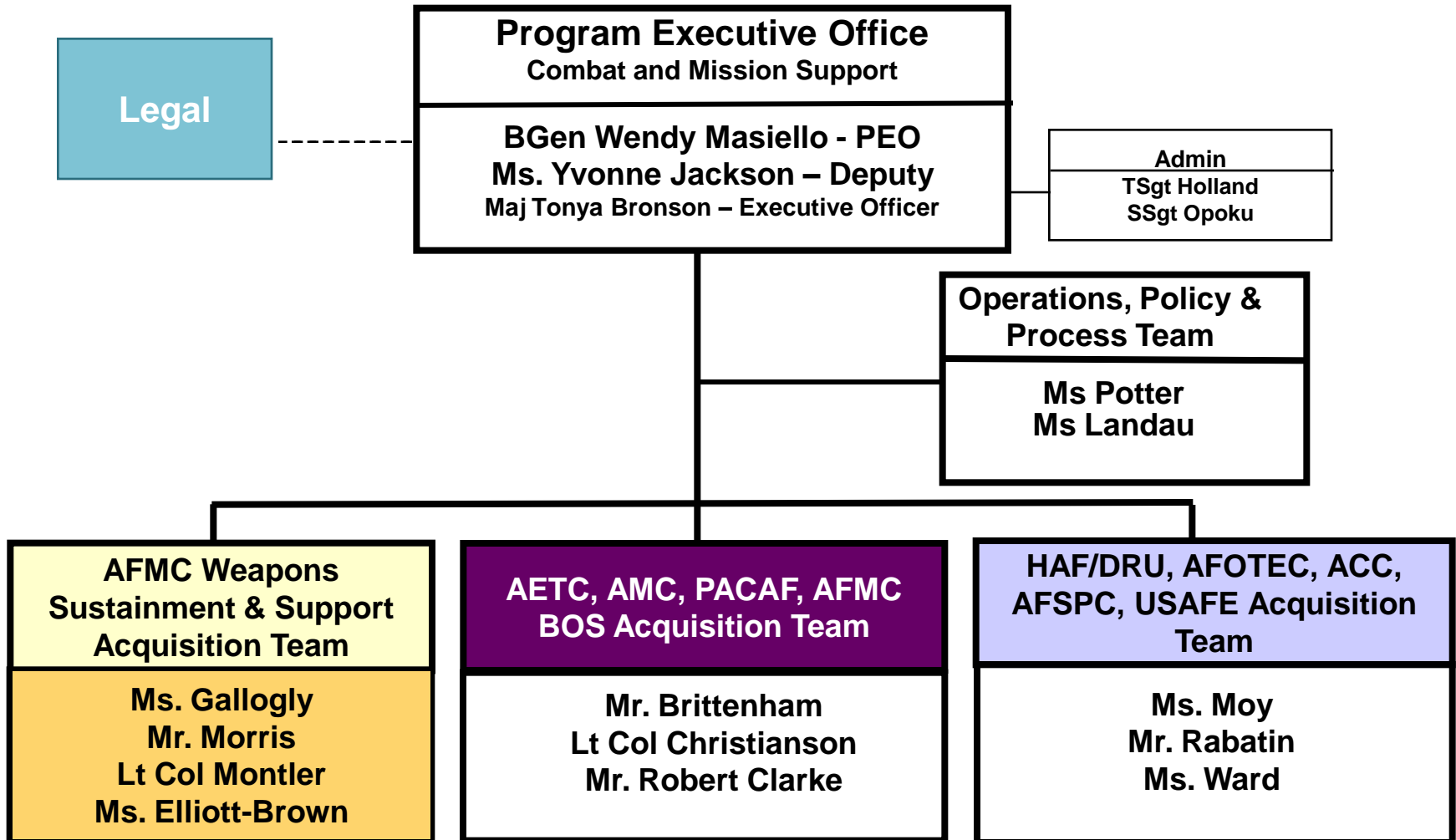
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<b>PROGRAM</b>	<b>VALUE</b>	<b>WR-ALC</b>	<b>AFMC</b>	<b>AFPEO/CM</b>
<b>F2AST</b>	<b>\$6.9B</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>ICE 2</b>	<b>\$3.05B</b>			<b>X</b>
<b>FY09-11 Globemaster III Sustainment Partnership (C-17 Fleet)</b>	<b>\$5.3B</b>			<b>X</b>
<b>Joint STARS TSSR Contract</b>	<b>\$5B</b>	<b>X</b>		
<b>Rolls Royce Program Management Support</b>	<b>\$1.1B</b>			<b>X</b>
<b>FY09 U-2 Support/Services</b>	<b>\$609M</b>			<b>X</b>
<b>Halvorson</b>	<b>\$450M</b>		<b>X</b>	



# PEO/CM Organization

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# AFPEO/CM Commodities

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Commodity/Specialty	Acquisition Manager
<b>Civil Engineering Installation Support Services Maintenance of Facilities</b>	<b>Mr. Rod Brittenham</b>
<b>ADP, Telecom Maintenance Repair Re-build Professional Services</b>	<b>Ms. Angelena Moy</b>
<b>Contractor Logistics Service DEPOT Maintenance Engineering Test</b>	<b>Mr. Steve Morris</b>
<b>Fee For Service</b>	<b>Ms. Diane Landau</b>



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# *Environmental Scan - Congress*

- **FY08 NDAA – Budgets, Inventories, Competition**
  - **No T&M/Labor Hr Contracts for Commercial Services**
  - **Independent Management Reviews**
  - **Multiple awards for IDIQ TO/DO competitions**
  
- **FY09 NDAA – Ethics and Accountability**
  - **Develop definition/criteria for inherently governmental functions**
  - **Develop guidance on personal services contracts**
  - **Improve the suspension and debarment system**
  - **Prevent Personal Conflicts of Interest by Contractors**

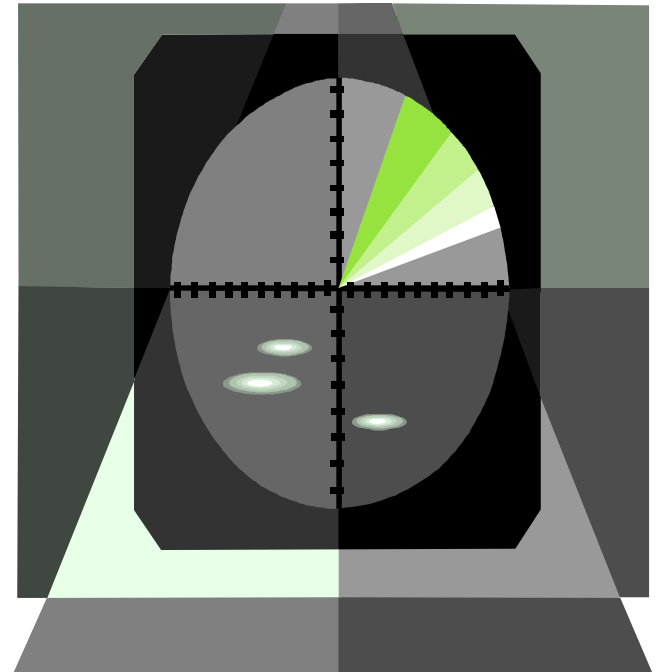
*Continued scrutiny at an increasing level of detail*



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# *Environmental Scan - OSD*

- **Increased Competition**
- **3-5 year contract term**
- **Annual Inventories/Reviews**
- **Peer Reviews of Contracts**
- **Improved Contractor Surveillance**
- **T&M/Labor Hr Contracts - last resort**





# 2008 AFPEO/CM Initiatives

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- ✓ Engage MAJCOMs
  - In Services management and oversight
  - Through “earned” delegation of acquisition authority
- ✓ Improve “Front End” training
  - PWS/RFP preparation and evaluation training
- ✓ Establish consistent repeatable processes
  - Improve transparency and communications
  - Templates as baseline for continuous process improvement
- Garner HQ Air Force-level support
  - For Services requirements development/validation, management interest and involvement
- Improve Contract tracking and oversight

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# *2009 AFPEO/CM Initiatives*

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- **Apply “weapon system” type oversight**
  - **PoPs for Services = Services Acquisition Tool**
  - **Peer Reviews of Service Contracts**
- **Improved management and oversight**
  - **COR/QAE Qualifications and Training**
  - **MAC ID/IQ Program Team Oversight**
- **Better tools**
  - **Templates for PBWSs**
  - **MAC ID/IQ facilitation tools**

*Be a Demanding Customer...Increased Program Discipline*

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- **Expectations of AF Services Programs**
  - **Competition**
  - **Early on dialogue with industry**
  - **Clearly written RFPs**
  - **High-quality, simplified source selections**
  - **Small business opportunities**
  
- **Expectations from Industry**
  - **High quality feedback on draft RFPs**
  - **Well supported cost estimates/Reasonable fee expectations**
  - **Superior performance**



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# *Takeaways*

- **Desired behaviors**
  - **Smarter, more engaged services consumers**
  - **More competitive industry partners**
  - **Enterprise-wide acquisition planning**

*Result: Dollars available for reinvestment*

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**QUESTIONS ?**



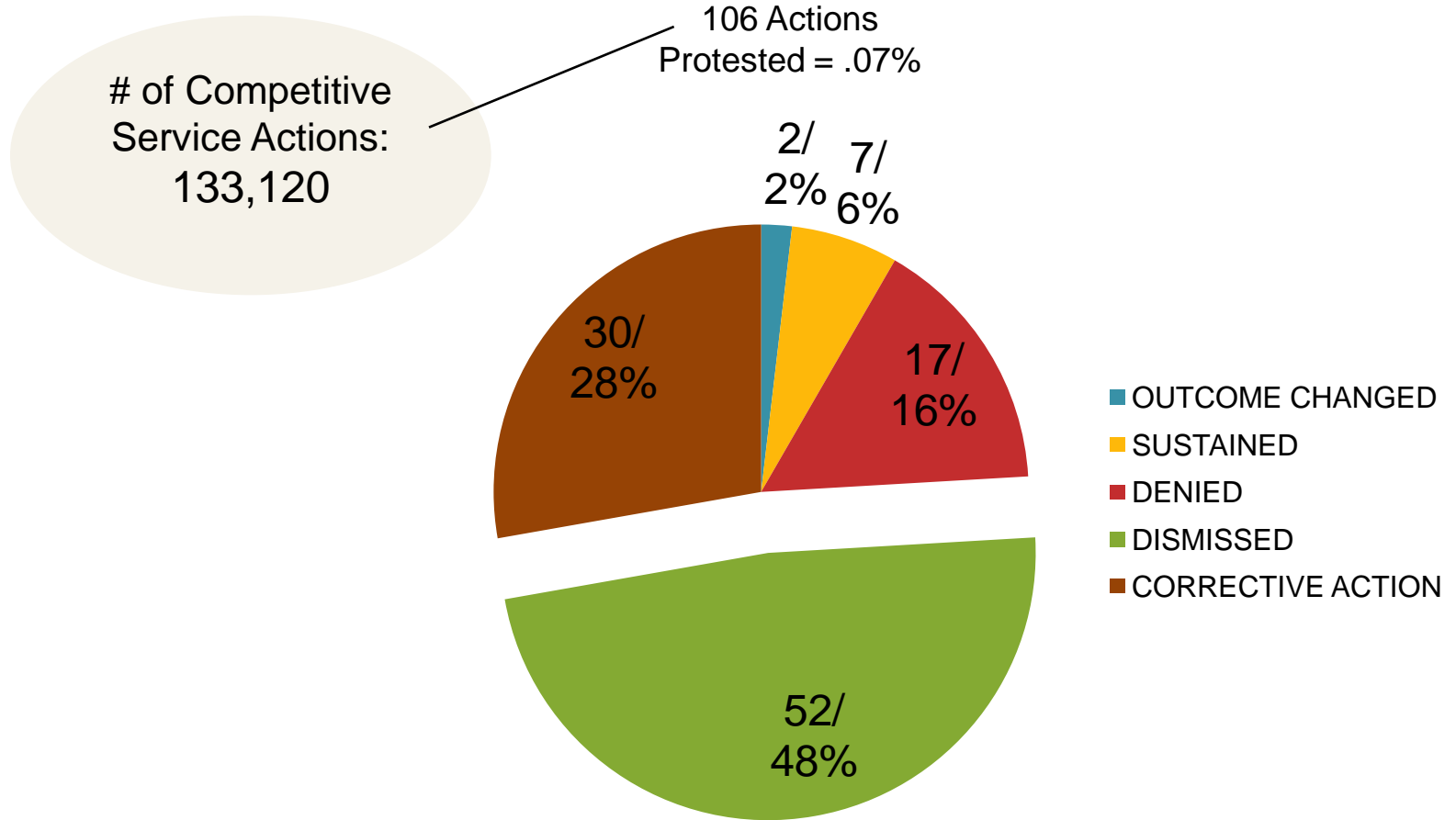
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# *Back-Up Slides*

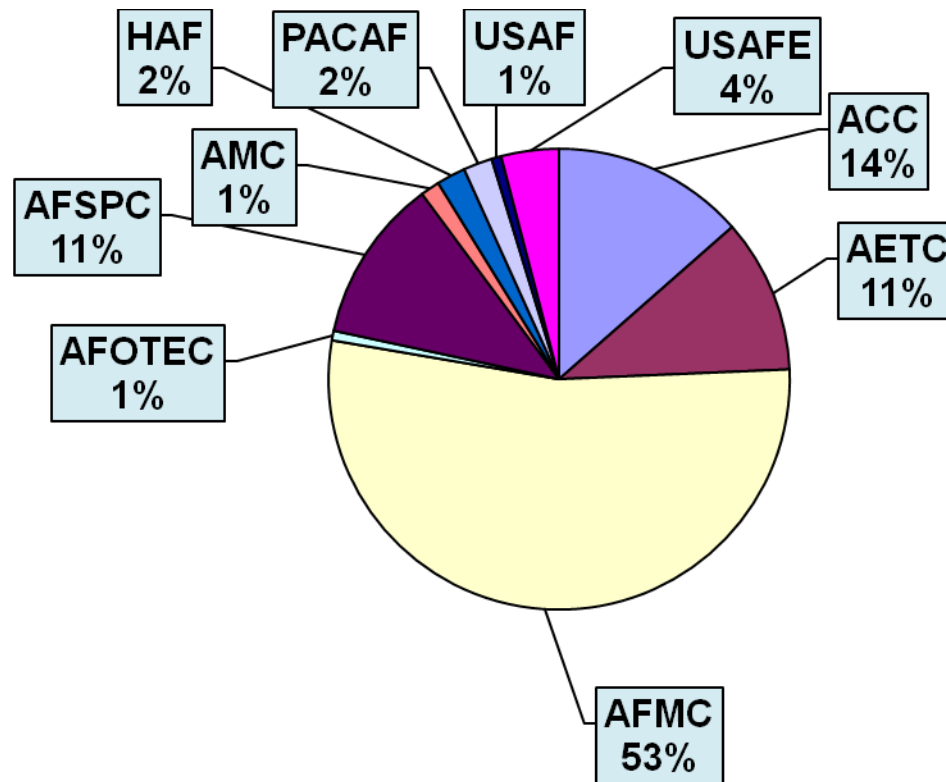




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# AFPEO/CM

## Workload by Major Command



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# Top 10 Air Force Contracted Service Providers

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